

Agenda

SERC Educational Event – Trade Finance

Madrid, Spain. 25th September 2025

8:30 – 9:00	Registration & Welcome Coffee
9:00 – 9:10	Introduction by the Host – Banco Santander <ul style="list-style-type: none"> Marcel Patino, Global Head of PDM, Banco Santander
9:10 – 9:30	ITFA Introduction <ul style="list-style-type: none"> Sean Edwards, Chairman, ITFA and Head of Legal, SMBC
9:30 – 10:00	Trade Finance Distribution Going Forward <ul style="list-style-type: none"> Alberto Amo, Global Head PDM GTB, Banco Santander
10:00 – 11:00	SME Trade Finance & Platform-Based Origination <ul style="list-style-type: none"> Speaker: Enrique Rico, Global Head of TWCS, Banco Santander CIB Speaker: Paolo Monaco, Director, SME F&D Group, EBRD Speaker: Guy Brooks, Managing Director Working Capital Solutions, Pemberton Speaker: James Key-Hards, COO Teybridge Moderator: Alejandro Battistotti, ED T&WCS PDM, Banco Santander
11:00 – 11:30	Networking & Coffee Break
11:30 – 12:30	LevFin it To Win It - Chasing Yield, Managing Risk <ul style="list-style-type: none"> Speaker: Filippo Delcarlo, Business Director, Intesa Sanpaolo Speaker: Juan Suarez Romero, MD, Global Head Working Capital Origination, Banco Santander Speaker: Manuel Rios Pardavila, Senior Underwriter Political Risk, Credit, and Bonds, Axa XL Moderator: Andrew Chang, ED T&WCS PDM, Banco Santander
12:30 – 14:00	Lunch & Networking Break
14:00 – 14:45	2025 Macro & Markets Update <ul style="list-style-type: none"> Antonio Villarroja Lacaba, Head of G10 Macro & Fixed Income Strategy Research, Banco Santander
14:45 – 15:45	Innovating Defence Financing: ITFA's approach to strengthening European security in an age of uncertainty <ul style="list-style-type: none"> Speaker: Axel Graeff, Director, Asset Backed & Trade Finance, Helaba Speaker: Sean Edwards, Chairman, ITFA and Head of Legal, SMBC Speaker: Annalisa Pinto, Senior Banker – Financial Institutions Department, European Investment Bank Moderator: Silja Calac, ED T&WCS PDM, Banco Santander
15:45 – 16:00	Wrap-Up & Close <ul style="list-style-type: none"> Jonathan Lonsdale, Global Head of Trade & Working Capital Solutions PDM, Banco Santander
16:00 – 17:45	Drinks & Tapas