



## Programme for Educational Seminar, 9/10 July 2025 London

## Programme for morning of Wednesday 9 July 2025

09.00 - 09.05	Introduction	Sean Edwards
09.05 - 9.35	Introduction to Trade Finance	Duarte Pedreira
	• Fundamentals of trade finance (concepts, contracts, markets and terms)	
09.35 - 10.20	Trade Finance Instruments	Simon Cook
10.20 - 11.00	<ul> <li>Introduction to letters of credit, guarantees, promissory notes, bills of exchange and the applicable ICC Rules (UCP600, ISP98, URDG)</li> <li>Overview of structured letters of credit</li> <li>Negotiability/transferability and the parties' rights/obligations</li> </ul>	
10.20 - 11.00	Trade Finance Structures and Security	
	<ul> <li>Introduction to different structures in structured trade and commodity finance</li> </ul>	
	<ul><li> Typical security</li><li> Impact of different commodities</li></ul>	
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11.00 - 11.15	Coffee Break	
11.15 - 12.00	Modern Forfaiting	Lorna Pillow
	<ul> <li>Introduction to modern forfaiting/with fundamentals</li> <li>Introduction to Uniform Rules for Forfaction to the DNI Initiative and Introduction to the DNI Initiative and Interest and</li></ul>	aiting (URF800)
	<ul> <li>Introduction to the DNI Initiative and Digital Instruments</li> <li>Introduction to Uniform Rules for Transferable Electronic Payment Obligations (URTEPO)</li> </ul>	
12.00 - 12.45	Receivables/Supply Chain Finance	Silja Calac
	<ul> <li>An introduction to Supply Chain Finance, related techniques and currents</li> </ul>	





## Programme for morning of Thursday 10 July 2025

09.00 - 09.35	Risk/Risk Mitigation Techniques	Paul Coles	
	Introduction to regulatory issues and risk distribution of trade assets		
09.35 - 10.10	Participation Agreements	Paul Coles	
	<ul> <li>Introduction to BAFT and MRPA</li> <li>Use of MRPA in trade risk distribution and details</li> </ul>		
10.10 - 10.25	Coffee Break		
10.25 - 11.00	Insurance	Chris Hall	
	<ul> <li>Introduction to Insurance as a risk mitigation technique in trade finance</li> <li>Current issues and techniques</li> </ul>		
11.00 - 11.35	ESG	Sean Edwards	
	• The evolving regulatory landscape of ESG		
11.35 - 12.20	Fintech in trade finance and risk distribution	Pouya Jafari	
	<ul> <li>Trade finance and risk distribution platforms</li> <li>Electronic trade documents, interoperability and digital standards</li> <li>Trends for the primary and secondary markets</li> </ul>		
12.20 - 12.45	Final wrap-up	Teaching Team	