

AGENDA - ITFA SERC Educational Trade Finance conference – 12 June 2025 in Crédit Agricole CIB:

Auditorium Bleu, EOLE

13:30 - 14:00 | Registration & Welcome Coffee

Throughout the Event: Global organization, speakers and panel introduction

Speaker: Diane Kulatunga, Director Trade Distribution Solutions, Crédit Agricole CIB & Board Member, ITFA South European Regional Committee

14:00 - 14:15 | Welcome and opening remarks by the host – Crédit Agricole CIB (15 min)

Speaker: Dominique Honoré, Global Head of Global Trade & Commodities, Crédit Agricole CIB

14:15 - 14:30 | ITFA's mission and strategic vision (15 min)

Speaker: Paul Coles, ITFA Board Member and Head of Market Practice & Treasury Director, Orbian

14:30 - 15:15 | Macroeconomic and Markets outlook (45 min)

Speaker: Sébastien Barbé, Global Head of EM Research and Strategy, Crédit Agricole CIB

15:15 - 16:00 | Digitization of trade finance: from MLETR to reality, what's next? (45 min)

Moderator: Ludivine Assayag, Head of Trade Finance Products & Structuring, Crédit Agricole CIB

Speakers:

- Alexis Chaumet, Chargé de mission auprès du sous-directeur des financements internationaux, Direction Général du Trésor
- Shobhit Singh, Head of Trade Finance, Metals, Minerals & Bulk, Trafigura Pte. Ltd. (*Visio Conference*)
- Philippe Henry, Chair of the Advisory Board, Kyriba and Senior Advisor, Paris Europlace
- Dr Maria Mogilnaya, Advisor, Trade Finance, CargoX (*Visio Conference*)
- Marie-Alice Anglade, Head of Legal Commercial Banking and Trade Finance, Crédit Agricole CIB

16:00 - 16:30 | Networking and Coffee Break (30 min)

16:30 - 17:30 | Inventory Finance: market consideration and client adoption (60 min)

Moderator: Etienne Huyghues Despointes, Head of Receivable Finance Product & Structuring Europe, Crédit Agricole CIB

Speakers:

- John Goodridge, Co-Founder, Silver Birch Finance
- Mikael Petersen, Chief Commercial Officer, Benteler Trading International AG
- Mona Ghazzaoui, Head of Receivable and Payable Financing Americas, Crédit Agricole CIB (*Visio conference*)

17:30 - 18:15 | Financing Beyond Maturity: Trends and Challenges in Supply Chain Finance (45 min)

Moderator: Ingrid De Trogoff Coattallio, Head of Supply Chain Finance Products & Structuring, Crédit Agricole CIB

Speakers:

- Stratos Paschalidis, Head of Structured Export Finance and Financial Institutions, Intesa Sanpaola SpA Paris branch
- Paul Coles, Treasury Director, Orbian & ITFA Board Member and Head of Market Practice
- Sebastien Kuhn, Senior Sales Manager - French market, CRX Markets AG
- Leon Merkun, Managing Director, Supply Chain Finance, ING Bank N.V.

18:15 - 18:30 | Closing remarks (15 min)

Speakers:

- Etienne Bernard, Deputy Global Head of International Trade & Transaction Banking, Global Head of Sales & Advisory
- Marianne Ouzone, Global Head of Trade Distribution Solutions & Portfolio Management

18:30 - 20:00 | Networking cocktail at CLUB EOLE, Crédit Agricole CIB (1h30)

