



ITFA NEW Members

ITFA is pleased to welcome four institutions to its growing family:

[Banco Internacional de Costa Rica SA](#), headquartered in Panama, maintains 5 regional offices in Central America, Mexico and US (Miami). With over 4 decades offering trade finance and trade services solutions, BICSA has been committed to strengthening commercial connections to banks and corporations in the US, Latin America, and the Caribbean.

Representative Office Manager (Miami) John Rodriguez, will be the main contact for ITFA matters.

Mr. Rodriguez stated that the bank offers corporate banking services (its main focus) including international trade financing, trade lending (factoring), risk participations and foreign currency trading. By way of its Panama headquarters (operations center) and its representatives offices in the US (Miami), Costa Rica, Guatemala, El Salvador, and Mexico the bank specializes in offering its international commercial and bank clients with trade solutions. BICSA maintains a culture of regulatory compliance, is committed to the planet and the prosperity of the region.

[PrimaTrade](#) is a technology company that focuses on the digitalisation of trade based on supplier data – Cash against data. Our mission is to empower CFOs and corporate treasurers to digitize and enhance their enterprise financial supply chains.

CEO, Mr. Kris Van Broekhoven, will be the main contact for ITFA matters.

Mr. Van Broekhoven stated that they serve mid-sized companies to large multinationals, helping them save over 1% on the cost of goods and generate additional working capital while ensuring ESG compliance across their supply chain.

Each time suppliers ship, they upload and self-digitise their paperwork on our secure portal: transport documents, packing lists, invoices, purchase orders, certificates, etc.

This provides structured and rich transaction data across the whole enterprise to drive forecasting, planning, automated payment approvals, and ESG compliance - both inland and cross-border, both services and products.

Finance and corporate treasury teams benefit from:

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- Comprehensive financial supply chain visibility
 - Efficient supplier payment management, saving 1%+ on spend
 - Automation and extension of SCF and dynamic discounting
 - Scalable ESG compliance verification down to the product level

SCF funders benefit from an improved SCF program as approved payables and IPUs can be generated earlier and working capital can reach all suppliers.

Our platform aligns with ICC's digital trade standards and provides immediate positive returns. It is scalable from global MNCs to SMEs, digitizing trade by enabling suppliers to self-digitize paperwork, improving efficiency and ethics in supply chains.



Our experienced senior management team offers a unique perspective on the future of supply chain management.

“Founded in 1896, [Simmons & Simmons](#) is a multidisciplinary law firm encompassing the entire range of business law. The firm has approximately 350 partners and 1,600 lawyers worldwide, with offices in Europe, Asia, the Middle East, and the US.

Ms. Angelia Chia, will be the main contacts for ITFA matters.

Ms. Chia and Mr. John Sayers stated that Simmons & Simmons is a law firm that believes in being a business partner in challenging the status quo and creating new possibilities. ITFA is a thought leader and we look forward to creating new possibilities together.”

[TD Securities](#) offers a wide range of capital markets products and services to corporate, government, and institutional clients who choose us for our innovation, execution, and experience.

Director, Lydia Lopiparo, will be the main contact for ITFA matters.

Ms. Lopiparo stated that with more than 7,000 professionals operating out of 32 cities across the globe, we help clients meet their needs today and prepare for tomorrow. Our services include underwriting and distributing new issues, providing trusted advice and industry-leading insight, extending access to global markets, and delivering integrated transaction banking solutions. In 2023, we acquired Cowen Inc., offering our clients access to a premier U.S. equities business and a highly diverse equity research franchise, while growing our strong, diversified investment bank. We are growth-oriented, people-focused, and community-minded. As a team, we work to deliver value for our clients every day. As part of TD Bank Group, we are able to draw on the strengths, resources, and networks of The Toronto-Dominion Bank, a Top 10 Bank in North America consistently rated one of the safest financial institutions in the world.

[Wolf Theiss](#), a leading law firm in Central, Eastern and Southeastern Europe (CEE/SEE), is pleased to announce its membership with the International Trade and Forfeiting Association (ITFA). This valued partnership reflects our ongoing commitment to excellence and further enhances our capabilities in the trade finance sector across the region.

Rudolf Pfeffer serves as the principal delegate for ITFA-related matters at Wolf Theiss. With extensive experience in the financial sector, Mr. Pfeffer is well-positioned to leverage this partnership to further strengthen the firm's expertise and relationships within the trade finance community. Known for his knowledge and dedication, he ensures that Wolf Theiss can offer tailored legal services to meet the evolving needs of its clients in this specialised area.

Wolf Theiss offers a comprehensive suite of services that include Banking & Finance, Capital Markets, Corporate/Mergers & Acquisitions, Dispute Resolution and many other critical areas. The firm has a longstanding tradition of delivering unparalleled local expertise combined with strong international capabilities, a legacy that began over 60 years ago in Vienna. Today, Wolf Theiss operates with over 390 lawyers across 13 countries, with more than 80% of its work involving cross-border matters.

The firm's extensive experience in the CEE/SEE region, coupled with its innovative approach to legal challenges, positions Wolf Theiss as a preferred partner for businesses navigating complex international landscapes. The ITFA



membership underlines the dedication and competence of Wolf Theiss in enhancing its service offerings in the trade finance sector, ensuring clients receive legal services tailored to their specific needs.

For further information, please contact Rudolf Pfeffer at Wolf Theiss.
(LINK: <https://www.wolftheiss.com/lawyer/rudolf-pfeffer/>)

Interested in joining our growing institution? Please click here » [Membership Benefits \(itfa.org\)](#) for more information or send us an email on info@itfa.org.