

ITFA New Members

ITFA is pleased to welcome five institutions to its growing family:

<u>Allied World</u> is a global provider of insurance and reinsurance solutions. They have supported clients, cedents and trading partners with thoughtful service and meaningful coverages since 2001.

Elisabeth Schwarz, Assistant Vice President, Accounts Receivable Insurance, will be the main contact for ITFA matters.

Ms. Schwarz stated that Allied World is a subsidiary of Fairfax Financial Holdings Limited, and benefits from a worldwide network of affiliated entities that allow Allied World to think and respond in non-traditional ways. With a strong capital base, their teams are focused on establishing long-term relationships that are mutually beneficial.

Founded in 1993 in France, <u>CODIX</u> is an international software company which has developed iMX – the eventdriven enterprise management system.

iMX provides a complete functional coverage of the full lifecycle of all commercial finance, leasing and collection activities: receivables finance/factoring, payables finance/supply chain finance, inventory finance, selective invoice finance, PO, syndications, forfeiting, leasing (auto, equipment, real estate, and consumer finance, fixed deposit, revolving loans), credit insurance, debt collections (early, late and legal), etc., with unrivalled flexibility and depth in the system features. With full multilingual and multicurrency abilities, iMX covers all the most advanced business functionalities to meet each company's specific needs, and integrates all the tools needed to improve global productivity: Web Portal, Automatic Dialer, Document Management and BI tool. An Expert System, a business process modelling tool and workflow execution engine, automates even the most complex business processes.

CODIX now operates in 16 countries. The company's top-level multi-disciplinary team of over 850 business and technical experts is dedicated to the implementation, maintenance and constant evolution of the company's unique product – iMX. The software is currently used in 28 languages by more than 50.000 users in 50+ countries.

The main contact for ITFA matters will be Claudia Perri, CODIX Sales Director.

<u>Emerald Capital Group</u> is an alternative lending provider that specializes in trade finance solution and focuses on short-term financing on a revolving basis that is tailored to meet the unique needs of each business transaction.

Director, Monique Goosen, will be the main contact for ITFA matters.

Ms. Goosen stated that as a direct lender with our own balance sheet, Emerald Capital are able to make quick and flexible lending decisions that are best suited to their clients' needs. Their expertise in trade finance



solutions enables them to provide their clients with the financial support they need to grow their businesses. (confirmed)

<u>gunnercooke LLP</u> is an international law firm with a network of offices in the UK as well as in New York, Central and Eastern Europe and in Germany.

gunnercooke's Commodities and Trade Finance team advises banks and non-bank lenders, commodity traders and other market participants on all aspects of trade and commodity finance and receivables finance.

Veronika Koroleva, Trade and Commodity Finance Partner, will be the main contact for ITFA matters.

Ms Koroleva stated that gunnercooke's specialist teams consist of experienced lawyers, allowing clients to have certainty that bespoke advice will be provided by a senior expert with a wealth of industry knowledge.

<u>NORD/LB</u> is one of the leading commercial banks in northern Germany, headquartered in Hanover. It has been one of the leading financiers of renewable energies for more than 30 years. Whether wind, solar, battery storage or hydrogen, they aim to implement projects for a more sustainable future.

The Head of Structured Credit Distribution EMEA, Global Credit Risk Insurance in the Syndications & amp; Investment Solutions division, Ms. Juliette Barré, will be the main contact for ITFA matters.

Ms. Barré stated that Nord/LB's key area of expertise are structured financing for renewable energy, ESGdriven infrastructure projects and real estate. NORD/LB is represented internationally in these areas with office branches in London, New York and Singapore. They offer investors a wide range of opportunities to participate in their commitments, especially when it comes to & and sustainable financing.