



ITFA New Members

ITFA is pleased to welcome four institutions to its growing family:

BPB is a universal bank offering a wide range of products and services, specially designed to support the needs of individuals and MSME's. Their strategic goal is to provide excellent customer service to all core client categories and offer new and unique value propositions for its clients. In addition, BPB offers a range of non-financial services for micro-businesses.

Argjira Kadrijaj-Dushi, responsible for Retail Business, Digital Banking and Marketing, will be the main contact for ITFA matters. Ms. Kadrijaj-Dushi stated that besides supporting economic development, the growth and expansion of micro, small and medium enterprises also enables BPB, as their strategic partner, to create opportunities for promotion and long-term stability of the local capital. By providing quality services, simple to use, and affordable to individuals, BPB supports families, employees, and students in carrying out their plans and fulfilling their needs.

Cubelogic, a global leader in risk management software solutions, is dedicated to providing innovative solutions for the Insurance and Trade Finance sectors. They deliver value to their customers by providing an end-to-end credit insurance platform that helps lenders reduce risk and drive growth.

Director of Sales, Financial Services, **Alec Weidman**, will be the main contact for ITFA matters.

Mr. Weidman stated that CubeLogic differentiates itself by leveraging Business Intelligence natively within its flagship RiskCubed platform to enable clients to consolidate, analyze and mitigate risk in the most effective manner possible.

We launched Energetic Capital to provide a better financing solution for renewable energy projects in the commercial & industrial segment. Building on the foundation laid by Energetic Insurance, our mission continues to focus on enabling creative and cost-effective financing solutions for projects with **sub-investment grade or unrated offtakers**.

To date, we have supported over 1,500 projects across the United States, facilitating approximately \$500 million in total energy transition investment. We have helped structure solutions to support solar, solar+storage, microgrids, and energy efficiency contracts. Energetic Capital is positioned to adapt and thrive amidst the ever-changing landscape of renewable energy financing.

SVP of Commercial Underwriting, **Nathan Maggiotto**, will be the main contact for ITFA matters.

Frontier Clearing Corporation B.V is a financial markets development company dedicated to developing inclusive and liquid financial markets in developing countries. Frontclear facilitates the development of money, swap and trade finance markets through the issuance of guarantees and by transacting as principle counterparty to cover counterparty credit and country risk. Through our Technical Assistance programs Frontclear aims to build knowledge, capacity and establish financial infrastructure.

Trade Finance is pivotal to hard currency inflow in many Emerging Markets. Frontclear is dedicated to support Trade Finance, recognizing the importance of access to liquidity and diversification of liquidity sources. The



products Frontclear offers vary to risk participation in Trade Finance transactions, portfolio coverage solutions and supporting issuing banks to find capacity when their Beneficiary banks can't facilitate the transaction. In addition, given Frontclear's expertise in collateralized money market transactions, Frontclear can offer solutions connecting Trade Finance to assets on banks' balance sheets, allowing the bank to capitalize on assets which otherwise are often just held to maturity.

Senior Vice-President Structuring & Sales Latin America, **Marjolein Valentien**, will be the main contact for ITFA matters.

Tysers Insurance Brokers is a leading independent international Lloyd's insurance and reinsurance broker, working with leading (re)insurance markets worldwide to deliver risk solutions to a global client base including financial institutions, multilateral lenders, multilateral guarantee agencies, major corporations, asset managers and Export Credit Agencies.

Associate Director, Ellie Harrison, will be the main contact for ITFA matters.

Tysers have expertise placing complex credit and political risks into the London insurance market. From negotiating cover to claims management, their servicing teams develop close working relationships with clients, providing expert, specialist insurance and risk management advice.

Interested in joining our growing institution? Please click here » [Membership Benefits \(itfa.org\)](http://itfa.org) for more information or send us an email on info@itfa.org.
