



ITFA NEW MEMBERS

ITFA is pleased to welcome four institutions to its growing family:

Banco Safra S.A. is a universal bank, which provides tailor-made products and services to companies and individuals, such as Local and Foreign Currency Loans, Investment Bank, Trade Finance Products, Funding Products, and Asset Management.

Head of International Division, **Vitor De Assis**, will be the main contact for ITFA matters.

Mr. Assis stated that Banco Safra's principles include a rigorous approach to risk management, conservative credit approval policy and comprehensive internal controls. These factors aligned create a deep knowledge of its customers, aiming for long and fruitful relationships.

Trade Capital Corporation provides a fully integrated VMI inventory and supply chain optimization platform, 1TCC™, which delivers capital efficient inventory optimization. It provides a comprehensive engagement solution for all stakeholders within supply chain ecosystems including clients, suppliers, manufacturers, 3PLs, and warehouse.

Marketing Executive, **Ronja Nerb**, will be the main contact for ITFA matters.

Ms. Nerb stated that 1TCC works with the health sciences, automotive, high tech, and manufacturing sectors and connects corporate buyers, vendors, finance partners to efficiently drive procurement, supply chains, payments, sales, deliveries, and cash flows.

Global Supply Chain Finance Ltd., services supply chain finance programmes since over 30 years, partnering with major banks and other long-term funding partners. GSCF's offering includes a palette of supply chain finance services, supporting a broad spectrum of financing programmes such as accounts receivables (factoring, and distribution financing) and accounts payable financing.

Mr. Eric Blamer, CEO of GSCF, stated that GSCF uses a proprietary technology platform, which is tailored to meet the specific needs of each client from both funders' and corporates' side and designed to support even the largest and most complex financing programmes. With its roots in the technology sector, GSCF has expanded over the years into numerous other industry sectors.

Marketing Manager, **Nathalie Koutinas**, will be the main contact for ITFA matters.

--

Through a dedicated team of specialty insurance experts, Intact Trade Credit provides tailored solutions for financial institutions across the U.S. covering a wide range of industries including Aerospace, Agriculture, Agricultural Services and Products, Automotive, Chemicals, Distribution, Energy, Equipment and Machinery, Food & Beverage, Manufacturing, Metals, Technology, Telecommunications, Transportation, and Wholesale.

Vice President, Trade Credit U.S., **Brian Lavelle**, will be the main contact for ITFA matters.



Throughout the United States, Intact Insurance Specialty Solutions' underwriting companies offer a broad range of specialty insurance products through independent agencies, regional and national brokers, wholesalers and managing general agencies. Each business is managed by an experienced team of specialty insurance professionals focused on a specific customer group or industry segment, and providing distinct products and tailored coverages and services. Targeted solutions include group accident and health; commercial and contract surety; entertainment; environmental; excess property; financial institutions; financial services; inland marine; management liability; ocean marine; technology; and tuition refund.

Intact Insurance Specialty Solutions is the marketing brand for the insurance company subsidiaries of Intact Insurance Group USA LLC, a member of Intact Financial Corporation (TSX: IFC), the largest provider of property and casualty insurance in Canada and a leading specialty insurance carrier in North America. The insurance company subsidiaries of Intact Insurance Group USA LLC include Atlantic Specialty Insurance Company, a New York insurer, Homeland Insurance Company of New York, a New York insurer, Homeland Insurance Company of Delaware, a Delaware insurer, OBI America Insurance Company, a Pennsylvania insurer, OBI National Insurance Company, a Pennsylvania insurer. Each of these insurers maintains its principal place of business at 605 Highway 169 N, Plymouth, MN 55441.

Interested in joining our growing institution? Please click here » [Membership Benefits \(itfa.org\)](https://www.itfa.org) for more information or send us an email on info@itfa.org.