



ITFA New Members

ITFA is pleased to welcome five institutions to its growing family:

[Silver Birch Finance](#) delivers working capital advisory and execution solutions to global corporates, both directly and through regional partnerships with leading banks. Silver Birch has a particular focus on inventory finance and portfolio receivables solutions and brings together significant experience from industry, finance and professional services.

Mr. Sean Hanafin, CEO, will be the main contact for ITFA related matters.

[efcom](#) is a leading supplier for on-premise or cloud based receivables finance software solutions, particularly for full-service factoring, supply chain finance (reverse factoring), inhouse factoring, islamic factoring, with or without recourse, for domestic or international (import or export) factoring, forfaiting and many more, with possibilities for syndication in any currency and any language, for financial institutions in any geography assisted by efcom and its partners in nearly 20 locations in all 5 continents.

The main contact for ITFA matters is the Chief Partner Officer, **Mr. Federico Avellán Borgmeyer**.

Federico stated that efcom's 50 clients in 15 countries process today over 100 million receivables worth over 200 billion Euro per year from nearly 1 million vendors with its ef3/efX backend and online frontend applications from anywhere, anytime and from every electronic device. Processing reliably these large amounts of data 24/7 over more than 20 years is only possible with an expert team that understands the industry's technological and business requirements inside- out working on stable and high performants platforms.

[Bondaval](#) combines A-rated insurance backing with credit risk analysis technology to offer MicroBonds, their proprietary instrument for securing receivables.

The Head of Marketing, **Ms. Harriet Cartledge** will be the main contact for ITFA matters.

Ms. Harriet stated that for sophisticated credit teams, MicroBonds are a platinum product offering 100% indemnity and non-cancellable cover as standard. All MicroBonds are delivered and managed through their intuitive Bondaval platform, so information is held all in one place and credit teams can administer their security as efficiently as possible.

Founded in 2020, Ms. Cartledge explained that Bondaval works with some of the largest companies in the world.

[T3i Partner Network LLP](#), is a global collective of industry-leading specialists in trade, treasury and technology with a mission to drive success in the trade finance and treasury landscape. T3i offers a comprehensive go-to-market growth accelerator service that involves supporting clients in articulating and defining their challenges, finding the most suitable solutions, and leveraging them to accelerate growth and bolster sales.

Founding Partner, Mr. Daniel Cotti will be the main contact for ITFA matters.

Mr Cotti stated that T3i provides specialist advisory and consulting services including interim management, coaching, and training supporting both strategy development and execution. These services cater to financial



institutions, corporates and fintech companies, and are aimed at guiding them through the complexities of digital transformation, access to working capital and/or aiding in the scaling of their business.

[Gracher Kredit- & Kautionsmakler GmbH & Co. KG](#), is Germany's No. 1 Surety Broker.

Bonds and guarantees are their business for over 23 years: They manage a credit-volume of more than EUR 17bn for approx. 900 national and international clients, making them Germany's leading provider of surety services and an important voice for the overall industry.

Mr. Carl E. Hoestermann, Managing Director / Attorney-at-Law will be the main contact for ITFA matters.

They also offer even more, namely the entire spectrum of the financing range. Whether it's surety insurance or alternative financing products, overdraft facilities or private debt funds, they have a complete overview of the market and offer you tailor made financing solutions. Just browse through the case studies under www.gracher.de on how they have already helped clients. Or find out more about their topics and services on the contents pages.

Interested in joining our growing institution? Please click here » [Membership Benefits \(itfa.org\)](#) for more information or send us an email on info@itfa.org