



Modernising traditional trade and letters of credit with an introduction to Supply Chain Finance

Water Margin Hall, Silk Road Hotel
18th May, 9:00 a.m. – 12:45 p.m.





International Trade
and Forfaiting Association

This half-day course and workshop will first introduce you to the network and know-how of the International Trade & Forfaiting Association, a global association of over 300 members in over 50 countries. After a case-study of EBRD's latest supply chain finance transactions, we will then proceed to examine the broad universe of trade and trade finance with deep-dives into digitalisation, next-generation and alternative to letters of credit, and how working capital finance operates. There will be a chance to ask questions throughout with a wrap-up at the end.

ABOUT ITFA

The International Trade and Forfaiting Association, ITFA, is the worldwide trade association for companies, financial institutions and intermediaries engaged in global trade, forfaiting, supply chain and receivables financing.

Founded in 1999, ITFA is an association made up of over 300 members, located in over 50 different countries. ITFA brings together banks and financial institutions who are engaged in originating and distributing trade related risk and finding creative ways to mitigate risks. Expanding from its original focus on the purchase and discounting of simple but robust payment instruments, such as negotiable instruments and letters of credit, the forfaiting industry has embraced new instruments and created new structures to become a prominent part of supply chain finance. ITFA acts as a valuable forum for its members to interact and transact business together profitably and safely.

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Programme

08:45 – 09:00	Registration and Welcome Coffee
09:00 – 09:05	Welcome and objectives for the day <i>Olga Kompaniets, TFP & Sean Edwards, Chairman, ITFA</i>
09:05 – 09:20	Introduction to ITFA <i>Sean Edwards, Chairman ITFA</i>
09:20 – 10:00	Introduction to EBRD Supply Chain Finance case-study programme: <i>Nadia Petkova, Parvaiz Dalal, Citibank & Olga Kompaniets</i>
10:00 – 10:30	Introduction to trade finance beyond traditional trade <i>Izabela Czepirska, Komgo & Sean Edwards</i> <ul style="list-style-type: none">• The ITFA-Komgo Trade Finance Taxonomy: a mapping of all trade types• Monetising traditional and new trade
10:30 – 11:00	COFFEE BREAK
11:00 – 11:45	Developments in trade digitalisation including digitisation of letters of credit <i>Izabela Czepirska & Sean Edwards</i> <ul style="list-style-type: none">• What is the state of the art in trade finance digitalisation? A global phenomenon with local effects• How has digitalisation enhanced the issue, confirmation and management of letters of credit?
11:45 – 12:15	Supply Chain Finance (Note: This presentation includes materials from ITFA's Business School MBA course) <i>Sean Edwards</i> <ul style="list-style-type: none">• Understanding Supply Chain Finance in its widest sense• Introduction to The Standard Definitions for Techniques of Supply Chain Finance published by the Global Supply Chain Finance Forum• Meeting different client needs through clever use of payables finance• Digital techniques to originate and distribute
12:15 – 12:45	Wrap-up and Q&A

Venue

Water Margin Hall
Silk Road by Minyoun Hotel,
Rowing Canal, Konigil Massif,
Samarkand, Uzbekistan

Registration

Registration is free

Please register by emailing Charlie O'Mulloy at: OMulloyC@ebrd.com

With copy to: TFPConference@ebrd.com

Please register by 12th May 2023

Information

Contact: info@itfa.org

