



## NEW ITFA MEMBERS

ITFA is pleased to welcome the following two institutions to its growing family:

[Cope Ehlers, P.C.](#) is an insurance focused law firm with a strong trade credit insurance practice. Our Trade Credit and Political Risk Insurance Group advises clients on regulatory, policy wording and product development related to trade credit insurance and political risk insurance. Cope Ehlers attorneys review, draft and negotiate manuscript and syndicated policies that ensure the desired transfer of trade credit and political risk, without exposure to unintended risks. We also provide legal advice on trade credit policies and support accounts receivable purchasing or asset backed lending programs provided by banks and corporate financing captives. The firm provides coverage opinions, serves as external claim adjusters and represent clients in mediation, arbitration, or litigation to resolve claim disputes. In addition, our attorneys advise clients on regulatory compliance matters, including state form and rate filing requirements.

Additional information about Cope Ehlers and its other practice areas can be found at [www.copeehlers.com](http://www.copeehlers.com).

Friedrich Von Krusenstiern will be the main contact person for all ITFA related matters.

[Sterling Bank PLC](#), a full service national commercial bank is licensed by the central bank of Nigeria. Its shares trade under the banking sector of the Nigerian stock exchange. The bank provides services to individuals, small businesses (SMES) and large corporations. The bank's branch network numbered 161, distributed throughout Nigeria with total assets valued in excess on NGN 1 trillion and shareholders' equity estimated at about NGN 119.8 billion in January 2006, as part of the consolidation of the Nigerian Banking industry, NAL Bank completed a merger with four other Nigerian Banks namely, Magnum Trust Bank, NBM Bank, Trust Bank of Africa and Indo- Nigeria Merchant Bank (INMB) and adopted the name 'Sterling Bank'.

Kelechi Nwaoba will be the main contact person for all ITFA related matters.