



NEW ITFA MEMBERS

ITFA is pleased to welcome five new members to its growing association:

[Beacon](#) is a London based modern freight forwarder and trade finance provider. They have designed a platform that makes it easy for companies of all sizes, book and track shipments. Their platform will also finance deals for their freight customers, allowing companies the option to pay their suppliers later (Procurement Finance) or advancing receivables from their customers (Invoice Finance).

Andrew Mueller will be the main contact person for all ITFA related matters.

[Credito Emiliano SpA \(Credem\)](#), one of the main Italian private companies, is a modern bank with a centenary tradition. The institute was founded in 1910, on the initiative of Reggio entrepreneurs, with the name Banca Agricola Commerciale di Reggio Emilia. The current denomination of Credito Emiliano SpA was taken on in coincidence with the acquisition of Banca Belinzaghi.

Today Credem is present nationally in 19 regions; this diffusion was achieved both through the opening of new branches and through the acquisition of small and medium-sized banks, towards which it has turned its interest since the early 90s. Credem has always combined technological innovation and individual customer needs, thanks to the intense work of specialists constantly committed not only to meeting the needs of customers, but to anticipating them, creating new services and new skills. In this way extremely personalised services have been developed for both private and corporate customers.

Another important, distinctive element of the Credem offer is the multi – channel distribution network, alongside traditional branches, remote banking systems and advanced remote solutions are flanked, to meet the need of speed and security of transactions. Credem is listed on the Italian stock exchange.

Monica Sacconi will be the main contact person for all ITFA related matters.

[SUPPLIERPLUS](#) (Legal Name INWISE OÜ) is a financial technology firm focused on ensuring that working capital is readily available to companies regardless of size. This is accomplished by operating two platforms – [INWISE.CO](#) (a Supplier-Led invoice financing solution) and Supplierplus (a Buyer-Led supply chain financing solution). The company was founded on June 29, 2015 with its headquarter in Estonia, whilst serving customers in the Nordic- Baltic as well as CIS countries.

Kaspar Kagu will be the main contact person for all ITFA related matters.

[Trade Advisory Network 'TAN'](#) specialises in the strategic development of global supply chain, trade and invoice finance. Founded by Lionel Taylor and John Bugeja both experienced practitioners and business leaders in the sector who together authored professional qualifications in Supply Chain Finance for both London Institute of Banking and Finance and the International Chamber of Commerce, TAN delivers innovative product development, operating model design and implementation, training and education, as well as deal structuring and placement solutions.

Their clients include banks, alternative finance providers, FinTechs, technology service providers, corporates government, industry bodies and private equity funds, for whom we deliver business objective with optional benefits realisation.

Lionel Taylor will be the main contact person for all ITFA related matters.



[Stenn International](#) is a UK-based, non-bank trade finance provider specialized in cross-border trade. They provide finance solutions that unlock working capital in international supply chains, improving cash flow and increasing flexibility for both suppliers and buyers of goods. Accounts Receivable Finance, their all-encompassing liquidity and risk mitigation tool, pays suppliers at the time goods are shipped and invoiced, while buyers are granted payment terms of up to 120 days. Innovative practices allow them to finance in sectors and geographic regions currently unserved in global trade. Stenn operates globally with offices in Buenos Aires, Los Angeles, Dallas, New York, London, Amsterdam, Berlin, Brussels, Düsseldorf, Mumbai, Chennai, Singapore, Hong Kong, Guangzhou, Hangzhou, Shanghai, Suzhou and Qingdao. Stenn is a member of FCI, World of Open Account (WOA) and the International Factoring Association (IFA).

Greg Karpovsky will be the main contact person for all ITFA related matters.